

Consolidated Balance Sheet

March 31, 2012

ASSETS	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2012	2011	2012
CURRENT ASSETS:			
Cash and cash equivalents (Notes 2.d and 12)	¥ 209,179	¥ 209,178	\$ 2,545,067
Notes and accounts receivable (Note 12):			
Trade	158,175	142,096	1,924,502
Installment (Note 3)	35,539	41,151	432,401
Lease (Note 11)	18,925	17,506	230,255
Allowance for doubtful accounts	(2,261)	(3,487)	(27,502)
Inventories (Note 4)	3,345	2,713	40,699
Deferred tax assets (Note 10)	17,078	18,185	207,790
Prepaid expenses and other current assets	24,475	22,913	297,785
Total current assets	464,455	450,255	5,650,997
PROPERTY, PLANT AND EQUIPMENT—At cost:			
Land	182,304	182,421	2,218,075
Buildings and structures	273,712	271,232	3,330,240
Vehicles	182,004	179,979	2,214,436
Leased assets (Note 11)	25,937	24,826	315,575
Machinery and equipment	105,325	107,233	1,281,487
Construction in progress	30,052	13,796	365,636
Others	6,243	3,989	75,953
Total	805,577	783,476	9,801,402
Accumulated depreciation	(430,397)	(415,321)	(5,236,618)
Net property, plant and equipment	375,180	368,155	4,564,784
INVESTMENTS AND OTHER ASSETS:			
Investment securities (Notes 5 and 12)	18,749	18,910	228,120
Investments in and advances to nonconsolidated subsidiaries and affiliates, net of valuation allowance of ¥222 million (\$2,701 thousand) in 2012 and ¥315 million in 2011	3,339	4,102	40,629
Long-term loans	952	1,089	11,582
Goodwill	585	779	7,114
Software	12,018	10,447	146,228
Lease deposits	20,202	21,705	245,797
Deferred tax assets (Note 10)	17,197	17,276	209,228
Other assets	6,618	6,645	80,516
Total investments and other assets	79,660	80,953	969,214
TOTAL	¥ 919,295	¥ 899,363	\$11,184,995

See notes to consolidated financial statements.

LIABILITIES AND EQUITY	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2012	2011	2012
CURRENT LIABILITIES:			
Short-term bank loans (Notes 6 and 12)	¥ 5,260	¥ 8,631	\$ 63,991
Current portion of long-term debt (Notes 6, 12 and 13)	17,082	18,305	207,829
Notes and accounts payable (Note 12):			
Trade	129,454	113,699	1,575,060
Construction	21,736	17,694	264,461
Income taxes payable	17,631	20,447	214,517
Employees' savings deposits	4,200	3,934	51,106
Accrued expenses	57,801	56,753	703,262
Deferred profit on installment sales (Notes 3 and 12)	4,960	6,363	60,346
Other current liabilities (Note 8)	24,220	18,507	294,684
Total current liabilities	282,344	264,333	3,435,256
LONG-TERM LIABILITIES:			
Long-term debt (Notes 6, 12 and 13)	70,439	74,438	857,023
Long-term accounts payable	3,798	90	46,205
Liability for employees' retirement benefits (Note 7)	31,733	28,471	386,100
Retirement allowances for directors and corporate auditors	8	8	97
Deferred tax liabilities (Note 10)	269	785	3,279
Other long-term liabilities (Note 8)	6,920	6,733	84,195
Total long-term liabilities	113,167	110,525	1,376,899
COMMITMENTS LIABILITIES (Note 11)			
EQUITY (Notes 9 and 17):			
Common stock—authorized, 1,787,541,000 shares in 2012 and 2011; issued, 468,052,892 shares in 2012 and 2011	127,235	127,235	1,548,057
Capital surplus	121,314	121,315	1,476,024
Retained earnings	321,862	311,569	3,916,078
Treasury stock—at cost, 37,905,955 shares in 2012 and 28,716,928 shares in 2011	(56,514)	(44,631)	(687,608)
Accumulated other comprehensive income:			
Unrealized gain on available-for-sale securities	2,976	1,501	36,209
Foreign currency translation adjustments	(1,877)	(1,387)	(22,837)
Total	514,996	515,602	6,265,923
Minority interests	8,788	8,903	106,917
Total equity	523,784	524,505	6,372,840
TOTAL	¥919,295	¥899,363	\$11,184,995