

# Notes to Consolidated Financial Statements

Year Ended March 31, 2014

## 1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations, and in accordance with accounting principles generally accepted in Japan (“Japanese GAAP”), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications and rearrangements have been made in the 2013 consolidated financial statements to conform them to the classifications and presentations used in 2014.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which Yamato Holdings Co., Ltd. (the “Company”) is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥102.92 to \$1, the approximate rate of exchange at March 31, 2014. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**a. Consolidation**—The consolidated financial statements as of March 31, 2014, include the accounts of the Company and its 41 significant (40 in 2013) subsidiaries (together, the “Group”).

Under the control or influence concept, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

The unconsolidated subsidiaries, whose combined assets, net sales, net income and retained earnings in the aggregate are not significant to the consolidated financial statements, have not been consolidated with the Company.

There were no affiliates accounted for by the equity method in 2014 or 2013.

Investments in the unconsolidated subsidiaries and affiliates are stated at cost, less a valuation allowance representing possible losses on the investments that are deemed to be other than temporary. If the equity method of accounting had been applied to the investments in such companies, the effect on the accompanying consolidated financial statements would not be material.

The excess of the costs over the underlying net equity of investments in consolidated subsidiaries is recognized as goodwill and amortized on a straight-line basis over a five-year period, with the exception of minor amounts, which are charged or credited to income in the period of acquisition.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is also eliminated.

**b. Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements**—In May 2006, the Accounting Standards Board of Japan (the “ASBJ”) issued ASBJ Practical Issues Task Force (PITF) No. 18, “Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements.” PITF No. 18 prescribes that the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either International Financial Reporting Standards or the generally accepted accounting principles in the United States of America tentatively may be used for the consolidation process, except for the following items which should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been directly recorded in equity; (c) expensing capitalized development costs of R&D; (d) cancellation of

the fair value model accounting for property, plant and equipment and investment properties and incorporation of the cost model accounting; and (e) exclusion of minority interests from net income, if contained in net income.

**c. Recognition of Operating Revenues**—The Group recognizes freight charge income as operating revenue at the time when freight has been received from the shipping customer for transportation.

Fees from customers based on installment sales contracts are recognized by the equal installment method.

**d. Cash Equivalents**—Cash equivalents in the consolidated statement of cash flows are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value. Cash equivalents in the consolidated statement of cash flows include time deposits, certificates of deposits, and mutual funds investing in bonds that represent short-term investments, all of which mature or become due within three months of the date of acquisition.

The difference between cash and cash equivalents in the accompanying consolidated balance sheet and cash and cash equivalents in the accompanying consolidated statement of cash flows is as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2014	2013	2014
Cash and cash equivalents presented in the consolidated balance sheet	¥220,148	¥213,619	\$2,139,017
Time deposits due beyond three months	(445)	(695)	(4,319)
Bank overdraft	(308)	(283)	(2,992)
Cash and cash equivalents presented in the consolidated statement of cash flows	¥219,395	¥212,641	\$2,131,706

**e. Inventories**—Inventories are stated at the lower of cost determined by the first-in, first-out method or net selling value.

**f. Marketable and Investment Securities**—Marketable and investment securities are classified and accounted for, depending on management's intent, as follows: (1) trading securities, which are held for the purpose of earning capital gains in near term are reported at fair value, and the related unrealized gains and losses are included in earnings, (2) held-to-maturity debt securities, for which there is the positive intent and ability to hold to maturity are reported at amortized cost, and (3) available-for-sale securities, which are not classified as either of the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity. The Group had no trading securities at March 31, 2014 and 2013.

Nonmarketable available-for-sale securities are stated at cost determined by the moving-average method.

For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

**g. Property, Plant and Equipment**—Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment excluding leased assets of the Company and its domestic consolidated subsidiaries is computed substantially by the declining-balance method, while the straight-line method is applied to buildings acquired after April 1, 1998. Depreciation of leased assets is computed by the straight-line method over the lease period with no residual value carried.

The depreciation of property, plant and equipment of foreign consolidated subsidiaries is computed by the straight-line method over the estimated useful lives of the assets. The range of useful lives is principally as follows:

Buildings and structures	7–60 years
Vehicles	2– 7 years
Machinery and equipment	2–20 years

Maintenance and repairs, including minor renewals and improvements, are charged to income as incurred.

**h. Long-Lived Assets**—The Group reviews its long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

**i. Other Assets**—Amortization of intangible assets is computed by the straight-line method.

Depreciation of leased assets is computed by the straight-line method over the lease period with no residual value carried.

**j. Retirement and Pension Plan**—The Company and consolidated subsidiaries mainly have a contributory trusted pension plan and an unfunded retirement benefit plan. In addition, a defined contribution retirement plan was introduced along with these defined benefit pension plans.

In calculating the retirement benefit obligations, the straight-line basis is used in determining the amount of the expected retirement benefit obligations attributed to service performed up to the end of the current fiscal year. Past service costs are recognized in profit or loss in full in the fiscal year in which it arises. Actuarial gains and losses are amortized on a straight-line basis over five years within the average remaining service period of the eligible employees on and after the fiscal year following the fiscal year in which it arises.

In May 2012, the ASBJ issued ASBJ Statement No. 26, “Accounting Standard for Retirement Benefits” and ASBJ Guidance No. 25, “Guidance on Accounting Standard for Retirement Benefits,” which replaced the former standard and the other related practical guidance.

Under the revised accounting standard, actuarial gains and losses shall be recognized within equity on the consolidated balance sheet after adjusting for tax effects, and funded status shall be recognized as a liability or asset.

The Company applied the revised accounting standard effective from the end of the fiscal year ended March 31, 2014. In applying the accounting standard, and in accordance with transitional accounting as stipulated in the accounting standard, the effect of the changes in accounting policy described above has been recognized in the item remeasurements of defined employees’ retirement benefit plans under accumulated other comprehensive income as of March 31, 2014.

As a result of this change, as of the fiscal year ended March 31, 2014, liability for employees’ retirement benefits of ¥47,224 million (\$458,843 thousand) was recorded, accumulated other comprehensive income decreased by ¥1,717 million (\$16,683 thousand), and deferred tax assets increased by ¥1,087 million (\$10,557 thousand). Net assets per share decreased by ¥4.10 (\$0.04).

**k. Asset Retirement Obligations**—In March 2008, the ASBJ issued ASBJ Statement No. 18, “Accounting Standard for Asset Retirement Obligations” and ASBJ Guidance No. 21, “Guidance on Accounting Standard for Asset Retirement Obligations.” Under this accounting standard, an asset retirement obligation is defined as a legal obligation imposed either by law or contract that results from the acquisition, construction, development, and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset.

The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of the asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as reconciliation to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

***l. Leases***—For a lessee, all finance lease transactions are capitalized to recognize lease assets and lease obligations in the balance sheet.

For a lessor, all finance leases that deem to transfer ownership of the leased property to the lessee are recognized as lease receivables, and all finance leases that deem not to transfer ownership of the leased property to the lessee are recognized as investments in leases.

***m. Income Taxes***—The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted tax laws to the temporary differences.

***n. Appropriations of Retained Earnings***—Appropriations of retained earnings at each year-end are reflected in the consolidated financial statements for the following year upon shareholders' approval.

***o. Foreign Currency Transactions***—All short and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the balance sheet date.

***p. Derivative Financial Instruments***—Certain consolidated subsidiaries use derivative financial instruments to manage their exposures to fluctuations in interest rates. Interest rate swaps are utilized by the consolidated subsidiaries to reduce interest rate risks. The consolidated subsidiaries do not enter into derivatives for trading or speculative purposes.

The interest rate swaps, which qualify for hedge accounting and meet specific matching criteria, are not remeasured at market value but the differential paid or received under the swap agreements are recognized and included in interest expense or income.

***q. Foreign Currency Financial Statements***—The balance sheet accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rate as of the balance sheet date except for equity, which is translated at the historical rate. Differences arising from such translation are shown as "Foreign currency translation adjustments" under accumulated other comprehensive income in a separate component of equity.

Revenue and expense accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rates as of the balance sheet date.

***r. Per-Share Information***—Basic net income per share is computed by dividing net income available to common shareholders, by the weighted-average number of common shares outstanding for the period, retroactively adjusted for stock splits.

Diluted net income per share reflects the potential dilution that could occur if securities were exercised or converted into common stock. Diluted net income per share of common stock assumes full conversion of the outstanding convertible notes and bonds at the beginning of the year (or at the time of issuance) with an applicable adjustment for related interest expense, net of tax, and full exercise of outstanding warrants.

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective years, including dividends to be paid after the end of the year.

***s. Accounting Changes and Error Corrections***—In December 2009, the ASBJ issued ASBJ Statement No. 24, "Accounting Standard for Accounting Changes and Error Corrections" and ASBJ Guidance No. 24, "Guidance on Accounting Standard for Accounting Changes and Error Corrections." Accounting treatments under this standard and guidance are as follows:

(1) Changes in Accounting Policies—When a new accounting policy is applied following revision of an accounting standard, the new policy is applied retrospectively unless the revised accounting standard includes specific transitional provisions, in which case

the entity shall comply with the specific transitional provisions. (2) Changes in Presentation—When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation. (3) Changes in Accounting Estimates—A change in an accounting estimate is accounted for in the period of the change if the change affects that period only, and is accounted for prospectively if the change affects both the period of the change and future periods. (4) Corrections of Prior-Period Errors—When an error in prior-period financial statements is discovered, those statements are restated.

#### **t. New Accounting Pronouncements**

**Accounting Standard for Retirement Benefits**—In May 2012, the ASBJ revised ASBJ Statement No. 26, “Accounting Standard for Retirement Benefits” and ASBJ Guidance No. 25, “Guidance on Accounting Standard for Retirement Benefits.”

The accounting standard has been revised mainly in terms of accounting methods for unrecognized actuarial gains or losses and unrecognized past service costs, calculation methods for defined benefit obligation and service cost, and enhancement of disclosure items.

The revision of the calculation methods for defined benefit obligation and service cost will be applied to the Company and its domestic consolidated subsidiaries from the beginning of the fiscal year that begins on or after April 1, 2014. The accounting standard and the guidance will not be applied retrospectively to the financial statements in the prior years, following the transitional provisions.

The Company is now in the process of measuring the effect of applying the accounting standard and the guidance.

**Accounting Standards for Business Combinations**—In September 2013, the ASBJ revised ASBJ Statement No. 21, “Accounting Standard for Business Combinations,” ASBJ Statement No. 7, “Accounting Standard for Business Divestitures,” ASBJ Guidance No. 10, “Guidance on Accounting Standards for Business Combinations and Business Divestitures” and related standards and implementation guidance.

The accounting standards has been revised mainly as follows: (a) accounting treatment of changes in a parent’s ownership interest in a subsidiary, due to purchase of ownership interests in its subsidiary or other transactions, while the parent retains its controlling interest in its subsidiary; (b) accounting treatment of acquisition-related costs; (c) the presentation of net income and the change in presentation from minority interests to non-controlling interests; and (d) transitional accounting treatment.

(a) and (b) will be applied from the beginning of the fiscal year that begins on or after April 1, 2014, (d) will be applied early for a business combination which will occur on or after the beginning of the fiscal year that begins on or after April 1, 2014, and (c) will be applied early from the beginning of the fiscal year that begins on or after April 1, 2015.

### **3. NOTES AND ACCOUNTS RECEIVABLE**

Sales recorded on the installment basis were 0.3% of operating revenues in 2014 and 2013, respectively.

Annual maturities of notes and accounts receivable—installment at March 31, 2014, and related amortization of deferred profit on installment sales are as follows:

	Millions of Yen		Thousands of U.S. Dollars	
	Receivables	Deferred Profit on Installment Sales	Receivables	Deferred Profit on Installment Sales
2015	¥19,688	¥2,113	\$191,292	\$20,526
2016	9,818	1,450	95,392	14,094
2017	5,438	886	52,839	8,610
2018	2,659	485	25,836	4,708
2019	1,239	256	12,042	2,487
2020 and thereafter	638	159	6,204	1,549
Total	¥39,480	¥5,349	\$383,605	\$51,974

#### 4. INVENTORIES

Inventories at March 31, 2014 and 2013, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2014	2013	2014
Merchandise	¥ 780	¥ 852	\$ 7,584
Work in process	235	161	2,279
Raw materials and supplies	2,222	2,588	21,593
Total	¥3,237	¥3,601	\$31,456

#### 5. MARKETABLE AND INVESTMENT SECURITIES

Marketable and investment securities as of March 31, 2014 and 2013, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2014	2013	2014
Noncurrent:			
Marketable equity securities	¥24,796	¥20,516	\$240,922
Nonmarketable equity securities	685	1,175	6,657
Other	96	96	939
Total	¥25,577	¥21,787	\$248,518

Information regarding each category of the securities classified as available-for-sale at March 31, 2014 and 2013, was as follows:

	Millions of Yen			
	2014			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale: Equity securities	¥12,777	¥12,038	¥19	¥24,796
	Millions of Yen			
	2013			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale: Equity securities	¥12,257	¥8,277	¥18	¥20,516
	Thousands of U.S. Dollars			
	2014			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale: Equity securities	\$124,145	\$116,962	\$185	\$ 240,922

Information for available-for-sale securities, which were sold during the years ended March 31, 2014 and 2013, was as follows:

	Millions of Yen		
	Proceeds	Realized Gains	Realized Losses
March 31, 2014			
Available-for-sale:			
Equity securities	¥2	¥1	¥-
Other			
<b>Total</b>	<b>¥2</b>	<b>¥1</b>	<b>¥-</b>
March 31, 2013			
Available-for-sale:			
Equity securities	¥44	¥42	¥-
Other	8		
<b>Total</b>	<b>¥52</b>	<b>¥42</b>	<b>¥-</b>
	Thousands of U.S. Dollars		
	Proceeds	Realized Gains	Realized Losses
March 31, 2014			
Available-for-sale:			
Equity securities	\$21	\$9	\$-
Other			
<b>Total</b>	<b>\$21</b>	<b>\$9</b>	<b>\$-</b>

Loss on valuation of available-for-sale equity securities for the years ended March 31, 2014 and 2013, were ¥3 million (\$33 thousand) and ¥1,176 million, respectively.

## 6. LONG-LIVED ASSETS

The Group reviewed its long-lived assets for impairment as of the years ended March 31, 2014 and 2013. As a result, the Group recognized an impairment loss of ¥217 million (\$2,109 thousand) as other expense for the asset groups of the Tomakomai Maintenance Factory of Yamato Autoworks Co., Ltd. and eleven other asset groups for the year ended March 31, 2014, and ¥1,769 million as other expense for the asset groups of the Nishi-Kanto Regional Branch of Yamato Home Convenience Co., Ltd. and eight other asset groups for the year ended March 31, 2013, respectively, due to continuous operating losses of those units or significant declines in market prices. The carrying amounts of the relevant asset groups were written down to the recoverable amounts. The recoverable amounts of the relevant asset groups were measured by net selling prices and evaluated mainly based on Real Estate Appraisal Standards, assessed value of fixed assets, and posted land prices.

## 7. BANK LOANS AND LONG-TERM DEBT

Short-term bank loans at March 31, 2014 and 2013, consisted of notes to banks and bank overdrafts. The weighted-average interest rates applicable to the bank loans as of March 31, 2014 and 2013, were approximately 0.450% and 0.663%, respectively.

Long-term debt at March 31, 2014 and 2013, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2014	2013	2014
0.150% to 6.900% loans from Japanese banks due 2014 to 2017	¥ 59,422		\$ 577,366
0.200% to 6.900% loans from Japanese banks due 2013 to 2017		¥ 46,321	
Lease obligations	9,165	11,756	89,048
Zero coupon convertible bonds due in March 2016	20,000	20,000	194,326
<b>Total</b>	<b>88,587</b>	<b>78,077</b>	<b>860,740</b>
Less current portion	(21,941)	(18,825)	(213,188)
<b>Total</b>	<b>¥ 66,646</b>	<b>¥ 59,252</b>	<b>\$ 647,552</b>

Annual maturities of long-term debt at March 31, 2014, were as follows:

Year Ending March 31	Millions of Yen	Thousands of U.S. Dollars
2015	¥21,941	\$213,188
2016	32,143	312,310
2017	26,882	261,194
2018	7,294	70,874
2019	306	2,974
2020 and thereafter	21	200
<b>Total</b>	<b>¥88,587</b>	<b>\$860,740</b>

The conversion price of the convertible bonds due in March 2016 was ¥1,850 per share at March 31, 2014. If all the outstanding convertible bonds had been exercised at March 31, 2014, 10,810,810 shares of common stock would have been issued.

The conversion price of the convertible bonds is subject to adjustments to reflect stock splits and certain other events. Each stock acquisition right may be exercised at any time during the period from March 22, 2011 to February 22, 2016.

## 8. RETIREMENT AND PENSION PLANS

The Group has defined benefit pension plans and defined contribution retirement plans for employees.

The defined benefit pension plans provide, under most circumstances, that employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service, and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment from the Company or from the consolidated subsidiaries and annuity payments from a trustee. Employees are entitled to larger payments if the termination is involuntary, by retirement at the mandatory retirement age, by death, or by voluntary retirement at certain specific ages prior to the mandatory retirement age.

### Year Ended March 31, 2014

#### (1) Defined Benefit Pension Plans

The changes in defined benefit obligation for the year ended March 31, 2014, were as follows:

	Millions of Yen	Thousands of U.S. Dollars
	2014	2014
Balance at beginning of year	¥112,493	\$1,093,014
Service cost	8,910	86,577
Interest cost	1,443	14,019
Actuarial loss arising during the year	744	7,233
Retirement benefits paid	(4,458)	(43,318)
Past service cost arising during the year	4	36
Others		(4)
<b>Balance at end of year</b>	<b>¥119,136</b>	<b>\$1,157,557</b>

The changes in plan assets for the year ended March 31, 2014, were as follows:

	Millions of Yen	Thousands of U.S. Dollars
	2014	2014
Balance at beginning of year	¥64,927	\$630,849
Expected return on plan assets	649	6,308
Actuarial gain arising during the year	4,516	43,880
Contributions from the employer	3,881	37,702
Retirement benefits paid	(1,894)	(18,401)
<b>Balance at end of year</b>	<b>¥72,079</b>	<b>\$700,338</b>



Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets as of March 31, 2014, were as follows:

	Millions of Yen	Thousands of U.S. Dollars
	2014	2014
Defined benefit obligation of funded plan	¥ 50,035	\$ 486,157
Plan assets	(72,079)	(700,338)
	(22,044)	(214,181)
Defined benefit obligation of unfunded plan	69,101	671,400
Net liability arising from defined benefit obligation	¥ 47,057	\$ 457,219

	Millions of Yen	Thousands of U.S. Dollars
	2014	2014
Liability for employees' retirement benefits	¥47,224	\$458,843
Asset for employees' retirement benefits	(167)	(1,624)
Net liability arising from defined benefit obligation	¥47,057	\$457,219

The amount of liability and asset for employees' retirement benefits that are offset individually by the Company and subsidiaries are combined.

The components of net periodic benefit costs for the year ended March 31, 2014, were as follows:

	Millions of Yen	Thousands of U.S. Dollars
	2014	2014
Service cost	¥ 8,910	\$ 86,577
Interest cost	1,443	14,019
Expected return on plan assets	(649)	(6,308)
Recognized actuarial loss	3,047	29,607
Past service cost	4	36
Others	(6)	(58)
Net periodic benefit costs	¥12,749	\$123,873

Accumulated other comprehensive income before tax effect adjustments on defined employees' retirement benefit plans as of March 31, 2014, was as follows:

	Millions of Yen	Thousands of U.S. Dollars
	2014	2014
Unrecognized actuarial gain and (loss)	¥(2,683)	\$(26,072)
Total	¥(2,683)	\$(26,072)

Plan assets as of March 31, 2014, consisted of the following:

	2014
General accounts	34%
Debt investments	26
Equity investments	21
Others	19
Total	100%

Assumptions used for the year ended March 31, 2014, were set forth as follows:

	2014
Discount rate	1.3%
Expected rate of return on plan assets	1.0%

The expected rate of return on plan assets is determined on the basis of the distribution of plan assets, past performance of respective assets that make up investments of plan assets, and market trends.

**(2) Defined Contribution Retirement Plans**

The amount contributed to the defined contribution retirement plans of the Group for the year ended March 31, 2014, was ¥2,089 million (\$20,301 thousand).

**Year Ended March 31, 2013**

**(1) Defined Benefit Pension Plans**

The liability for employees' retirement benefits at March 31, 2013, consisted of the following:

	Millions of Yen
	2013
Projected benefit obligation	¥112,493
Fair value of plan assets	(64,927)
Unrecognized actuarial loss	(9,502)
Prepaid pension cost	114
Net liability	¥ 38,178

The components of net periodic benefit costs for the year ended March 31, 2013, is as follows:

	Millions of Yen
	2013
Service cost	¥ 7,106
Interest cost	1,946
Recognized actuarial loss	3,399
Net periodic benefit costs	¥12,451

Assumptions used for the year ended March 31, 2013, is set forth as follows:

	2013
Discount rate	1.3%
Expected rate of return on plan assets	0.0%
Recognition period of actuarial gain/loss	5 years

**(2) Defined Contribution Retirement Plans**

The amount contributed to the defined contribution retirement plans of the Group for the year ended March 31, 2013, was ¥2,053 million.

## 9. ASSET RETIREMENT OBLIGATIONS

The changes in asset retirement obligations for the years ended March 31, 2014 and 2013, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2014	2013	2014
Balance at beginning of year	¥4,459	¥4,059	\$43,320
Additional provisions associated with the acquisition of property, plant and equipment	355	197	3,452
Reconciliation associated with passage of time	90	85	878
Reconciliation associated with changes in accounting estimates	(1)	141	(11)
Reduction associated with settlement of asset retirement obligations	(110)	(26)	(1,069)
Others	(4)	3	(43)
Balance at end of year	¥4,789	¥4,459	\$46,527

Changes in accounting estimates were recorded as it became evident that the estimate of the discounted cash flows required for future asset retirement would change at the beginning of the year, which resulted from certain events such as obtaining new information. A reconciliation has been prepared for the change, which resulted in a decrease and increase of the asset retirement obligation for the years ended March 31, 2014 and 2013, by ¥1 million (\$11 thousand) and ¥141 million, respectively.

## 10. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

### a. Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders meeting. For companies that meet certain criteria such as (1) having the Board of Directors, (2) having independent auditors, (3) having the Audit & Supervisory Board, and (4) the term of service of the directors is prescribed as one year rather than two years of normal term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. The Company meets all the above criteria.

The Companies Act permits companies to distribute dividends-in-kind (noncash assets) to shareholders subject to a certain limitation and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

### b. Increases/Decreases and Transfer of Common Stock, Reserve and Surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

### c. Treasury Stock

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by specific formula. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity.

## 11. INCOME TAXES

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes, which, in the aggregate, resulted in a normal effective statutory tax rate of 38.0% for the years ended March 31, 2014 and 2013.

The tax effects of significant temporary differences, which resulted in deferred tax assets and liabilities at March 31, 2014 and 2013, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2014	2013	2014
Deferred tax assets:			
Current:			
Accrued expenses	¥ 10,463	¥ 10,994	\$ 101,668
Enterprise tax	1,747	2,015	16,975
Allowance for doubtful accounts	196	211	1,903
Legal welfare expense	1,660	1,728	16,131
Other	3,067	2,456	29,798
Less valuation allowance	(273)	(392)	(2,656)
Deferred tax assets—current	¥ 16,860	¥ 17,012	\$ 163,819
Noncurrent:			
Liability for employees' retirement benefits	¥ 16,998	¥ 13,720	\$ 165,155
Investment securities	2,199	2,202	21,369
Loss on devaluation of land	24,163	24,218	234,772
Loss on impairment of long-lived assets	4,225	4,150	41,053
Loss on devaluation of telephone subscription rights	546	546	5,307
Unrealized profit	1,840	1,660	17,873
Other	10,764	10,087	104,581
Less valuation allowance	(35,505)	(34,472)	(344,973)
Deferred tax assets—noncurrent	¥ 25,230	¥ 22,111	\$ 245,137
Deferred tax liabilities:			
Current—other	¥ (312)	¥ (365)	\$ (3,037)
Deferred tax liabilities—current	¥ (312)	¥ (365)	\$ (3,037)
Noncurrent:			
Unrealized gain on available-for-sale securities	¥ (2,871)	¥ (2,020)	\$ (27,896)
Other	(2,480)	(2,035)	(24,096)
Deferred tax liabilities—noncurrent	¥ (5,351)	¥ (4,055)	\$ (51,992)
Deferred tax assets—net	¥ 36,427	¥ 34,703	\$ 353,927

Reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statement of income for the year ended March 31, 2014, with the corresponding figures for 2013 is as follows:

	2014	2013
Normal effective statutory tax rate	38.0%	38.0%
Per capita levy of local taxes	4.3	4.2
Valuation allowance	1.2	2.2
Downward revision to deferred tax assets as of end of the period due to the change in the corporate tax rate	1.8	
Other—net	1.8	1.6
Actual effective tax rate	47.1%	46.0%

On March 31, 2014, a new tax reform law was enacted in Japan, which changed the normal effective statutory tax rate from 38.0% to 35.6%, effective for the fiscal year beginning on or after April 1, 2014.

The effects of the reform were to decrease deferred tax assets (after subtraction of deferred tax liabilities) in the consolidated balance sheet as of March 31, 2014, by ¥1,172 million (\$11,387 thousand), and to increase income taxes—deferred in the consolidated statement of income for the year then ended by ¥1,163 million (\$11,296 thousand).

## 12. LEASES

### (1) Lessee

The Group leases certain machinery, computer equipment and other assets.

Future rental payments under noncancelable operating leases at March 31, 2014 and 2013, was as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2014	2013	2014
Due within one year	¥ 76	¥507	\$ 736
Due after one year	123	44	1,201
Total	¥199	¥551	\$1,937

### (2) Lessor

The net investments in lease as of March 31, 2014 and 2013, are summarized as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2014	2013	2014
Gross lease receivables	¥35,645	¥22,859	\$346,340
Unguaranteed residual values	2,948	1,820	28,638
Unearned interest income	(3,264)	(2,302)	(31,713)
Investments in leases—current	¥35,329	¥22,377	\$343,265

Maturities of lease receivables for finance leases that are deemed not to transfer ownership of the leased property to the lessee as of March 31, 2014, are as follows:

Year Ending March 31	Millions of Yen	Thousands of U.S. Dollars
2015	¥10,861	\$105,523
2016	9,442	91,743
2017	7,592	73,767
2018	5,246	50,974
2019	2,242	21,786
2020 and thereafter	262	2,547
Total	¥35,645	\$346,340

The minimum rental commitments under noncancelable operating leases at March 31, 2014 and 2013, are as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2014	2013	2014
Due within one year	¥2,069	¥1,509	\$20,106
Due after one year	4,385	3,431	42,607
Total	¥6,454	¥4,940	\$62,713

### 13. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

#### (1) Group Policy for Financial Instruments

The Group uses financial instruments, mainly long-term debt including bank loans and bonds, in order to expand its business based on its investment plan to expand its network. Cash surpluses, if any, are invested in low risk financial assets. Derivatives are used, not for speculative purposes, but to manage exposure to interest fluctuation risk. Certain consolidated subsidiaries conduct leasing or installment sales operations.

#### (2) Nature and Extent of Risks Arising from Financial Instruments and the Risk Management for Financial Instruments

Receivables such as notes and accounts receivable and installment sales receivable are exposed to customer credit risk.

Therefore, the Group maintains customers' credit risk by monitoring collections and accrued receivables at due dates.

Marketable and investment securities are mainly equity securities of the companies that have business relationships or capital alliances. Such securities are exposed to the risk of market price fluctuations.

Most payment terms of payables such as notes and accounts payable are less than one year.

Short-term bank loans are related to a financial business, and long-term bank loans are used for expanding its business and network. Although a portion of such bank loans are exposed to market risks from changes in variable interest rates, those risks are mitigated by using derivatives of interest rate swaps. In addition, such interest rate swaps are contracted in accordance with the internal rule, which prescribes the authority over derivative transactions.

Accounts payable and bank loans exposed to liquidity risks are managed by each company of the Group, such as fund settlement, bookkeeping, monitoring of the balances outstanding, and managing cash flows.

#### (3) Fair Values of Financial Instruments

Fair values of financial instruments are based on quoted prices in active markets. If a quoted price is not available, other rational valuation techniques are used instead. According to the techniques used, the value could be different.

Fair values of financial instruments at March 31, 2014 and 2013, were as follows:

March 31, 2014	Millions of Yen		
	Carrying Amount	Fair Value	Difference
Cash and cash equivalents	¥220,148	¥220,148	
Trade notes and accounts receivable	188,145		
Allowance for doubtful accounts	(131)		
	188,014	188,519	¥ 505
Installment sales receivable	39,480		
Allowance for doubtful accounts	(933)		
Deferred profit on installment sales	(5,349)		
	33,198	38,320	5,122
Investment securities	24,796	24,796	
Trade notes and accounts payable	172,463	172,463	
Short-term loans	36,412	36,493	81
Long-term loans	42,266	42,334	68
Derivatives			

March 31, 2013	Millions of Yen		
	Carrying Amount	Fair Value	Difference
Cash and cash equivalents	¥213,619	¥213,619	
Trade notes and accounts receivable	163,790		
Allowance for doubtful accounts	(143)		
	163,647	164,258	¥ 611
Installment sales receivable	37,456		
Allowance for doubtful accounts	(1,112)		
Deferred profit on installment sales	(5,006)		
	31,338	36,110	4,772
Investment securities	20,516	20,516	
Trade notes and accounts payable	138,288	138,288	
Short-term loans	29,814	29,892	78
Long-term loans	32,210	32,275	65
Derivatives			

March 31, 2014	Thousands of U.S. Dollars		
	Carrying Amount	Fair Value	Difference
Cash and cash equivalents	<b>\$2,139,017</b>	<b>\$2,139,017</b>	
Trade notes and accounts receivable	<b>1,828,070</b>		
Allowance for doubtful accounts	<b>(1,276)</b>		
	<b>1,826,794</b>	<b>1,831,709</b>	<b>\$4,915</b>
Installment sales receivable	<b>383,605</b>		
Allowance for doubtful accounts	<b>(9,071)</b>		
Deferred profit on installment sales	<b>(51,974)</b>		
	<b>322,560</b>	<b>372,324</b>	<b>49,764</b>
Investment securities	<b>240,922</b>	<b>240,922</b>	
Trade notes and accounts payable	<b>1,675,702</b>	<b>1,675,702</b>	
Short-term loans	<b>353,788</b>	<b>354,575</b>	<b>787</b>
Long-term loans	<b>410,670</b>	<b>411,332</b>	<b>662</b>
Derivatives			

### **Cash and cash equivalents**

The carrying values of cash and cash equivalents approximate fair value because of their short maturities.

### **Trade notes and accounts receivable**

The fair values of receivables are measured at the amount to be received at maturity discounted at the Group's assumed corporate discount rate. A portion of these receivables is determined by discounting the cash flows related to the receivables at the rate of government bonds.

### **Installment sales receivable**

Allowances for doubtful accounts and deferred profit on installment sales are deducted from the fair values of installment sales receivable, which are determined by discounting the cash flows related to the installment sales receivable at the market interest rate.

### **Marketable and investment securities**

The fair values of marketable and investment securities are measured at the quoted market price of the stock exchange for the equity instruments, and at the quoted price obtained from the financial institution for certain debt instruments. Information of the fair value for marketable and investment securities by classification is included in Note 5.

### Trade notes and accounts payable

The fair values of payables, all of which are substantially paid within one year, are measured at the amount to be paid.

### Short-term and long-term loans

The fair values of short-term bank loans and long-term loans are determined by discounting the cash flows related to the debt at the Group's assumed corporate borrowing rate.

The current portion of long-term bank loans is included in short-term loans in the above table in addition to short-term bank loans on the consolidated balance sheet. Lease payments are not included in long-term loans in the above table.

### Derivatives

Information of the fair value for derivatives is included in Note 14.

### (4) Financial Instruments Whose Fair Value Cannot Be Reliably Determined

	Millions of Yen		Thousands of U.S. Dollars
	2014	2013	2014
Investments in equity instruments that do not have a quoted market price in an active market	<b>¥1,324</b>	¥2,082	<b>\$12,865</b>

### (5) Maturity Analysis for Financial Assets and Securities with Contractual Maturities

March 31, 2014	Millions of Yen		
	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years
Cash and cash equivalents	<b>¥220,148</b>		
Trade notes and accounts receivable	<b>177,095</b>	<b>¥10,975</b>	<b>¥ 75</b>
Installment sales receivable	<b>19,688</b>	<b>19,154</b>	<b>638</b>
Total	<b>¥416,931</b>	<b>¥30,129</b>	<b>¥713</b>

March 31, 2013	Millions of Yen		
	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years
Cash and cash equivalents	¥213,619		
Trade notes and accounts receivable	156,108	¥ 7,637	¥ 45
Installment sales receivable	19,318	17,556	582
Total	¥389,045	¥25,193	¥627

March 31, 2014	Thousands of U.S. Dollars		
	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years
Cash and cash equivalents	<b>\$2,139,017</b>		
Trade notes and accounts receivable	<b>1,720,708</b>	<b>\$106,637</b>	<b>\$ 725</b>
Installment sales receivable	<b>191,292</b>	<b>186,109</b>	<b>6,204</b>
Total	<b>\$4,051,017</b>	<b>\$292,746</b>	<b>\$6,929</b>



**(6) Maturity Analysis for Long-term loans, Lease obligations and Convertible bonds**

Year Ending March 31	Millions of Yen		
	Long-term loans	Lease obligations	Zero coupon convertible bonds
2015	¥17,156	¥4,785	
2016	10,007	2,136	¥20,000
2017	25,656	1,226	
2018	6,603	691	
2019		306	
2020 and thereafter		21	
<b>Total</b>	<b>¥59,422</b>	<b>¥9,165</b>	<b>¥20,000</b>

Year Ending March 31	Thousands of U.S. Dollars		
	Long-term loans	Lease obligations	Zero coupon convertible bonds
2015	\$166,696	\$46,492	
2016	97,225	20,759	\$194,326
2017	249,285	11,909	
2018	64,160	6,714	
2019		2,974	
2020 and thereafter		200	
<b>Total</b>	<b>\$577,366</b>	<b>\$89,048</b>	<b>\$194,326</b>

Please see Note 7 for annual maturities of long-term debt.

**14. DERIVATIVES**

Certain consolidated subsidiaries use derivative financial instruments to manage their exposure to fluctuations in interest rates. Interest rate swaps are utilized by the consolidated subsidiaries to reduce interest rate risk. The consolidated subsidiaries do not enter into derivatives for trading or speculative purposes.

The interest rate swaps, which qualify for hedge accounting and meet specific matching criteria, are not remeasured at market value but the differential paid or received under the swap agreements is recognized and included in interest expense or income.

**Derivative Transactions to Which Hedge Accounting Is Applied**

March 31, 2014	Hedged Item	Millions of Yen		
		Contract Amount	Contract Amount Due after One Year	Fair Value
Interest rate swaps (fixed rate payment, floating rate receipt)	Long-term bank loans	¥44,050	¥29,050	*
March 31, 2013				
Interest rate swaps (fixed rate payment, floating rate receipt)	Long-term bank loans	¥42,050	¥28,050	*
March 31, 2014	Hedged Item	Thousands of U.S. Dollars		
Interest rate swaps (fixed rate payment, floating rate receipt)	Long-term bank loans	\$428,002	\$282,258	*

\*The information of the fair value of interest rate swaps is included in that of hedged items (see Note 13).

## 15. COMPREHENSIVE INCOME

Each component of other comprehensive income for the years ended March 31, 2014 and 2013, was as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2014	2013	2014
Unrealized gain on available-for-sale securities:			
Gains arising during the year	<b>¥3,784</b>	¥ 3,036	<b>\$36,766</b>
Reclassification adjustments to profit or loss	<b>(1)</b>	1,176	<b>(9)</b>
Amount before income tax effect	<b>3,783</b>	4,212	<b>36,757</b>
Income tax effect	<b>(845)</b>	(1,013)	<b>(8,209)</b>
Total	<b>¥2,938</b>	¥ 3,199	<b>\$28,548</b>
Foreign currency translation adjustments:			
Adjustments arising during the year	<b>¥1,408</b>	¥ 1,035	<b>\$13,682</b>
Total other comprehensive income	<b>¥4,346</b>	¥ 4,234	<b>\$42,230</b>

## 16. NET INCOME PER SHARE

Reconciliation of the differences between basic and diluted net income per share (“EPS”) for the years ended March 31, 2014 and 2013, is as follows:

	Millions of Yen	Thousands of Shares	Yen	U.S. Dollars
	Net Income	Weighted- average Shares	EPS	
Year Ended March 31, 2014				
Basic EPS—Net income available to common shareholders	<b>¥34,776</b>	<b>422,941</b>	<b>¥82.22</b>	<b>\$0.80</b>
Effect of dilutive securities—Convertible bonds		<b>10,811</b>		
Diluted EPS—Net income for computation	<b>¥34,776</b>	<b>433,752</b>	<b>¥80.18</b>	<b>\$0.78</b>
Year Ended March 31, 2013				
Basic EPS—Net income available to common shareholders	¥35,144	429,377	¥81.85	
Effect of dilutive securities—Convertible bonds		10,811		
Diluted EPS—Net income for computation	¥35,144	440,188	¥79.84	

## 17. SEGMENT INFORMATION

### (1) Description of Reportable Segments

The Group identifies operating segments as units of segment reporting for which discrete financial information is available and whose operating results are regularly reviewed by the Board of Directors, in order to make decisions about resources to be allocated to the segment and assess its performance.

The Company, as a pure holding company, forms six business formations classified according to each business contents and manages based on these business formations. The Group categorizes as the six reporting segments, “Delivery,” “BIZ-Logistics,” “Home Convenience,” “e-Business,” “Financial,” and “Autoworks” based on the above policy.

“Autoworks” changed its segment name from “Truck Maintenance” starting from the fiscal year ended March 31, 2014.

The Group defines the reporting segments as follows:

Delivery:	Small-parcel delivery services such as TA-Q-BIN (door-to-door parcel delivery) and Kuroneko Mail (posting service)
BIZ-Logistics:	Intercompany logistics services, aimed at the B2B supply-chain management market
Home Convenience:	Lifestyle support services intimately connected with the needs of local markets, such as moving and household effects delivery services
e-Business:	Information services targeted at the business market, including ASP services and the development of information systems
Financial:	Financial services targeted at business customers and consumers, such as settlement and collection
Autoworks:	Vehicle maintenance services and fuel supply targeted at transport companies

**(2) Methods of Measurement for the Amounts of Segment Revenues, Segment Income (Loss), Segment Assets, and Other Items for Each Reportable Segment**

The accounting policies of each reportable segment are consistent to those disclosed in Note 2, “Summary of Significant Accounting Policies.”

**(3) Information about Segment Revenues, Segment Income (Loss), Segment Assets, and Other Items**

	Millions of Yen									
	2014									
	Delivery	BIZ-Logistics	Home Convenience	e-Business	Financial	Autoworks	Other	Total	Reconciliation	Consolidated
Segment revenues:										
Segment revenues from customers	¥1,098,693	¥ 90,255	¥48,723	¥41,538	¥ 62,728	¥25,650	¥ 7,023	¥1,374,610	¥ -	¥1,374,610
Intersegment revenues	60,184	12,462	14,154	30,179	3,568	28,067	60,664	209,278	(209,278)	
<b>Total segment revenues</b>	<b>¥1,158,877</b>	<b>¥102,717</b>	<b>¥62,877</b>	<b>¥71,717</b>	<b>¥ 66,296</b>	<b>¥53,717</b>	<b>¥67,687</b>	<b>¥1,583,888</b>	<b>¥(209,278)</b>	<b>¥1,374,610</b>
Segment income	¥ 35,874	¥ 3,404	¥ 217	¥ 7,954	¥ 9,406	¥ 3,272	¥24,957	¥ 85,084	¥ (21,988)	¥ 63,096
Segment assets	632,617	54,551	19,017	39,693	233,495	23,412	11,169	1,013,954	18,180	1,032,134
Other:										
Depreciation and amortization	31,776	1,561	575	3,785	2,721	907	285	41,610	656	42,266
Increase of tangible and intangible fixed assets	64,378	4,250	700	3,468	5,493	380	563	79,232	299	79,531

	Millions of Yen									
	2013									
	Delivery	BIZ-Logistics	Home Convenience	e-Business	Financial	Autoworks	Other	Total	Reconciliation	Consolidated
Segment revenues:										
Segment revenues from customers	¥1,028,219	¥86,807	¥44,602	¥37,061	¥ 56,710	¥23,229	¥ 5,746	¥1,282,374	¥ -	¥1,282,374
Intersegment revenues	56,439	11,486	14,752	27,860	3,911	27,531	52,994	194,973	(194,973)	
<b>Total segment revenues</b>	<b>¥1,084,658</b>	<b>¥98,293</b>	<b>¥59,354</b>	<b>¥64,921</b>	<b>¥ 60,621</b>	<b>¥50,760</b>	<b>¥58,740</b>	<b>¥1,477,347</b>	<b>¥(194,973)</b>	<b>¥1,282,374</b>
Segment income (loss)	¥ 41,908	¥ 4,095	¥ (527)	¥ 6,987	¥ 8,516	¥ 2,666	¥18,763	¥ 82,408	¥ (16,205)	¥ 66,203
Segment assets	575,699	52,525	18,415	36,862	189,457	21,804	10,845	905,607	44,546	950,153
Other:										
Depreciation and amortization	27,770	1,542	756	3,759	2,357	948	253	37,385	551	37,936
Increase of tangible and intangible fixed assets	31,725	1,655	550	2,262	4,483	729	233	41,637	6,415	48,052

Thousands of U.S. Dollars										
2014										
	Delivery	BIZ-Logistics	Home Convenience	e-Business	Financial	Autoworks	Other	Total	Reconciliation	Consolidated
Segment revenues:										
Segment revenues from customers	\$10,675,214	\$876,941	\$473,408	\$403,594	\$609,483	\$249,227	\$68,236	\$13,356,103	\$-	\$13,356,103
Intersegment revenues	584,767	121,087	137,527	293,227	34,663	272,705	589,432	2,033,408	(2,033,408)	
Total segment revenues	\$11,259,981	\$998,028	\$610,935	\$696,821	\$644,146	\$521,932	\$657,668	\$15,389,511	\$(2,033,408)	\$13,356,103
Segment income	\$348,559	\$33,073	\$2,113	\$77,284	\$91,386	\$31,795	\$242,489	\$826,699	\$(213,636)	\$613,063
Segment assets	6,146,692	530,029	184,776	385,670	2,268,706	227,474	108,521	9,851,868	176,641	10,028,509
Other:										
Depreciation and amortization	308,745	15,166	5,591	36,779	26,434	8,809	2,766	404,290	6,378	410,668
Increase of tangible and intangible fixed assets	625,510	41,296	6,804	33,693	53,369	3,696	5,475	769,843	2,902	772,745

Notes: "Other" includes JITBOX charter services, staffing services, and shared services.

Segment revenues and segment income of "Other" include dividends for the years ended March 31, 2014 and 2013, of ¥24,105 million (\$234,208 thousand) and ¥17,553 million, respectively, which the Company received from its subsidiaries as a pure holding company.

Reconciliations are as follows:

- Reconciliations of segment income for the years ended March 31, 2014 and 2013, of ¥21,988 million (\$213,636 thousand) and ¥16,205 million, respectively, are intersegment eliminations.
- Reconciliations of segment assets at March 31, 2014 and 2013, of ¥18,180 million (\$176,641 thousand) and ¥44,546 million, respectively, include intersegment eliminations of ¥143,258 million (\$1,391,937 thousand) and ¥118,389 million, and corporate assets which are not allocated to each reporting segments of ¥161,438 million (\$1,568,578 thousand) and ¥162,935 million, respectively.
- Reconciliations of increases of tangible and intangible fixed assets at March 31, 2014 and 2013, of ¥299 million (\$2,902 thousand) and ¥6,415 million, respectively, are the Company's capital investment.

Segment income is reconciled with the consolidated statement of income.

### [Related Information about Reporting Segments]

#### (1) Information about products and services

Operating revenues from customers for the years ended March 31, 2014 and 2013, are as follows:

Millions of Yen							
2014				2013			
TA-Q-BIN	Kuroneko Mail	Other	Total	TA-Q-BIN	Kuroneko Mail	Other	Total
¥906,057	¥120,800	¥347,753	¥1,374,610	¥831,083	¥122,277	¥329,014	¥1,282,374

  

Thousands of U.S. Dollars			
2014			
TA-Q-BIN	Kuroneko Mail	Other	Total
\$8,803,507	\$1,173,726	\$3,378,870	\$13,356,103

**(2) Information about geographical areas**

Operating revenues for the years ended March 31, 2014 and 2013, are as follows:

Millions of Yen							
2014				2013			
Japan	North America	Other	Total	Japan	North America	Other	Total
¥1,349,718	¥10,461	¥14,431	¥1,374,610	¥1,259,728	¥9,545	¥13,101	¥1,282,374

  

Thousands of U.S. Dollars			
2014			
Japan	North America	Other	Total
\$13,114,248	\$101,637	\$140,218	\$13,356,103

Property, plant and equipment at March 31, 2014 and 2013, are as follows:

Millions of Yen							
2014				2013			
Japan	North America	Other	Total	Japan	North America	Other	Total
¥415,013	¥386	¥1,729	¥417,128	¥380,952	¥300	¥1,905	¥383,157

  

Thousands of U.S. Dollars			
2014			
Japan	North America	Other	Total
\$4,032,386	\$3,748	\$16,799	\$4,052,933

**(3) Information about impairment losses of long-lived assets by reporting segments**

Impairment losses of long-lived assets by reporting segments for the years ended March 31, 2014 and 2013, are as follows:

Millions of Yen										
2014										
	Delivery	BIZ- Logistics	Home Convenience	e-Business	Financial	Autoworks	Other	Total	Eliminations or Corporate	Consolidated
Impairment losses of long-lived assets						¥217		¥217		¥217

  

Millions of Yen										
2013										
	Delivery	BIZ- Logistics	Home Convenience	e-Business	Financial	Autoworks	Other	Total	Eliminations or Corporate	Consolidated
Impairment losses of long-lived assets	¥357		¥1,409		¥3			¥1,769		¥1,769

  

Thousands of U.S. Dollars										
2014										
	Delivery	BIZ- Logistics	Home Convenience	e-Business	Financial	Autoworks	Other	Total	Eliminations or Corporate	Consolidated
Impairment losses of long-lived assets						\$2,109		\$2,109		\$2,109

**(4) Information about amortization and amounts of goodwill by reporting segments**

Amortization and balance of goodwill by reporting segments for the year ended March 31, 2014, is not applicable, and for 2013, is as follows:

	Millions of Yen									
	2013									
	Delivery	BIZ- Logistics	Home Convenience	e-Business	Financial	Autoworks	Other	Total	Eliminations or Corporate	Consolidated
Amortization of goodwill	¥68		¥104					¥172		¥172
Amounts of goodwill										

**18. SUBSEQUENT EVENT**

**Appropriations of Retained Earnings**

The following appropriation of retained earnings at March 31, 2014, was approved at the Company's Board of Directors meeting held on May 16, 2014:

	Millions of Yen	Thousands of U.S. Dollars
Year-end cash dividends, ¥12.00 (\$0.12) per share	¥5,027	\$48,847